



**KHANYISA**  
PREPAID





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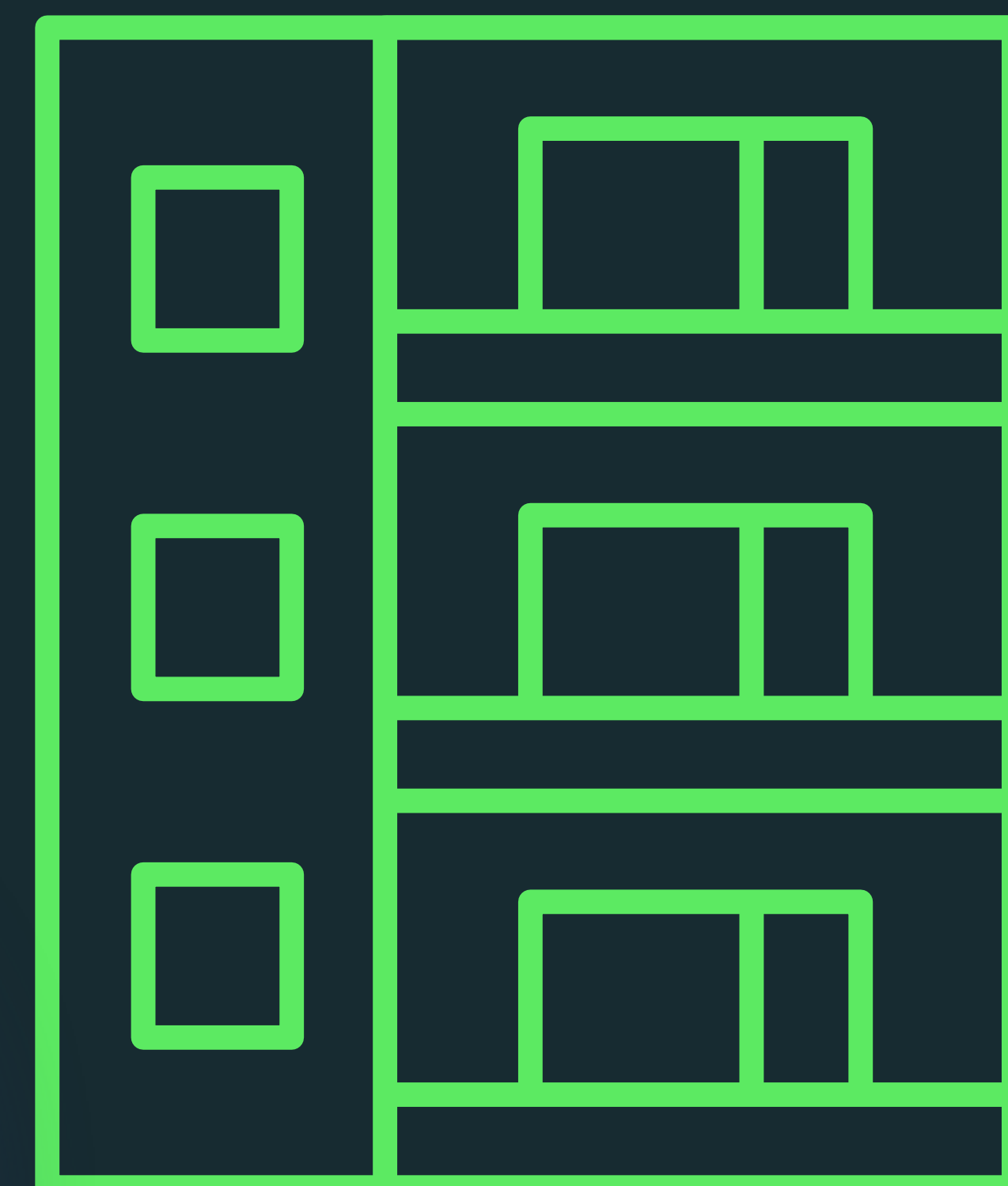


# Introduction

In an age where transparency, accountability, and efficiency are paramount in utility management, Khanyisa Prepaid stands as a beacon of innovation and reliability in South Africa's dynamic sub-metering utilities landscape. Established with a singular mission to redefine how utilities are managed and consumed, Khanyisa Prepaid has risen to become the foremost provider of prepaid sub-metering solutions in the nation.







# Who We are

Khanyisa Prepaid is the preeminent leader in South Africa's prepaid sub-metering utilities industry. At the core of our success lies our unwavering dedication to quality and excellence, as evidenced by our sub-meters of the highest calibre. Every meter in our collection is SABS (South African Bureau of Standards) approved, a testament to our unwavering pursuit of quality and adherence to industry standards.

## Approach

- 💡 Providing high-quality, SABS-approved sub-meters that are built to last.
- 💡 Offering competitive pricing and partnerships to wholesalers, installers, and distributors to expand our reach.
- 💡 Ensuring ease of use and convenience for tenants, property owners, business owners and municipalities.
- 💡 Prioritising financial transparency, with securely held trust accounts and prompt fund transfers.
- 💡 Utilising innovative technology to provide real-time data and insights to clients.
- 💡 Offering comprehensive support and after-hours assistance to address client needs promptly.



# Keys to Success

## Innovation

Innovation is not an option; it's our guiding light. We embrace innovation as a cornerstone of our success, driving us to seek out new technologies, inventive solutions, and fresh ideas. It's through innovation that we stay at the vanguard of the utility management sector.

## Customer-Centricity

Our customers are the heartbeat of our business. They aren't just part of our strategy; they are its core. We're unceasingly dedicated to understanding their needs, exceeding their expectations, and nurturing enduring relationships. Customer-centricity is the foundation upon which we build our success.

## Agility

In a world that constantly evolves, our ability to adapt is our strength. Our agility allows us to pivot, grow, and thrive amidst change. Our success is the result of strategies that are not etched in stone but designed to evolve and excel in dynamic circumstances.

## Empowerment

Behind every milestone is our team's dedication, passion, and expertise. We invest in their development, nurture leadership, and prioritise their growth. By empowering our people, we create a formidable force that propels us toward success.

## Sustainability

Sustainability isn't just a checkbox; it's the guiding star in our journey. We're committed to environmental responsibility and advocate for sustainable practices. Our success is built upon strategies that minimise our environmental footprint while maximising operational efficiency.

## Collaboration

We understand that we are stronger together. Collaboration and partnerships are integral to our success. We actively seek alliances that expand our reach, share knowledge, and drive mutual growth. We're open to working with like-minded organisations to amplify our collective impact.

## Commitment To Inclusivity

Our commitment to diversity and inclusivity is more than a key to success; it's a fundamental principle. We believe that our diverse workforce fuels innovation and excellence. Inclusivity isn't just a strategy; it's the heart and soul of our organisation.

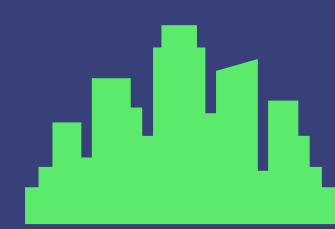


# Industries We serve



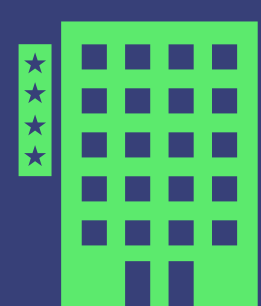
## Residential

Prepaid electricity meters are commonly used in residential properties, allowing homeowners and tenants to manage their electricity consumption effectively. This system helps prevent unexpected high bills, encourages energy conservation, and allows users to budget their electricity expenses.



## Rental and Property Management

Property owners and managers can use prepaid electricity meters to simplify utility billing in multi-tenant properties. Each unit or tenant can have their own prepaid meter, ensuring accurate consumption tracking and transparent billing.



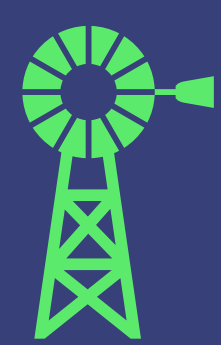
## Commercial and Retail

Businesses benefit from prepaid meters, as they offer control over electricity costs and help manage operational expenses. Retailers can also sell prepaid electricity vouchers, providing a convenient service to customers.



## Hospitality

Hotels, lodges, and guesthouses often use prepaid meters in guest rooms. This allows guests to control their electricity usage during their stay, while the establishment can accurately bill for energy consumption.



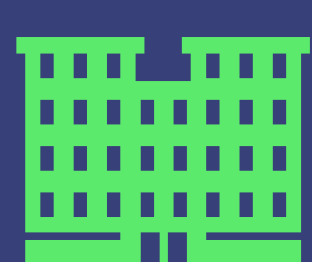
## Agriculture

Prepaid electricity meters are used in agricultural settings to monitor and control energy consumption in farms, greenhouses, and other agricultural facilities.



## Remote and Off-Grid Locations

In areas where traditional utility billing systems are not feasible, prepaid electricity meters provide a practical solution, allowing users to pay for energy in advance.



## Educational Institutions

Schools, colleges, and universities use prepaid meters to manage electricity costs in dormitories and other campus facilities. This ensures fair distribution of utility expenses among students.



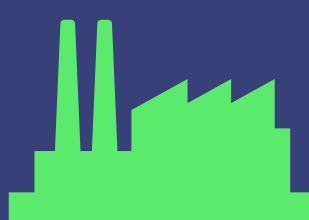


# Industries We serve



## Government Buildings

Government institutions can use prepaid electricity meters to track and control electricity consumption in public buildings, helping to manage government spending.



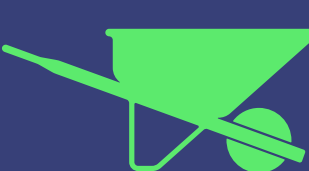
## Manufacturing and Industrial Facilities

Prepaid meters can be employed in manufacturing and industrial facilities to monitor and control energy usage, helping companies optimise energy efficiency and reduce costs.



## Healthcare Facilities

Hospitals and healthcare facilities use prepaid meters to monitor and control electricity consumption. This is crucial for maintaining continuous power supply to critical medical equipment.



## Construction sites

Temporary prepaid electricity meters are often used at construction sites to monitor and control energy usage. These meters ensure that contractors are billed accurately for their electricity consumption during the construction period.



## Small Businesses

Mining operations require substantial energy resources. Prepaid meters help mining companies manage and monitor electricity consumption at remote sites.



## Mining Industry

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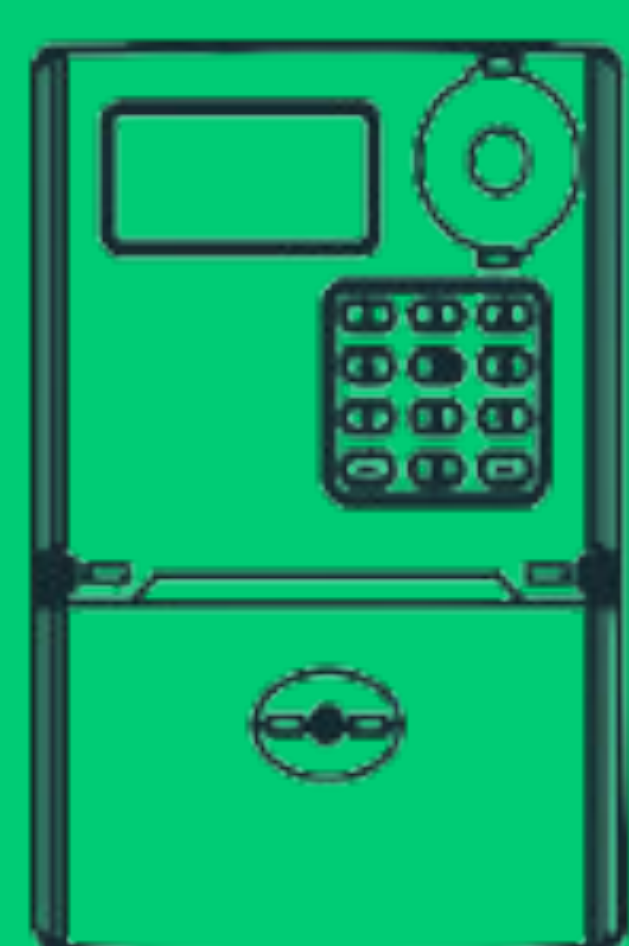




# Our Products

Discover a range of cutting-edge prepaid meter products tailored to cater to diverse utility management requirements.

At Khanyisa Prepaid, we take pride in offering an array of innovative solutions. Whether you're a homeowner, a business owner, government, or involved in property subletting.



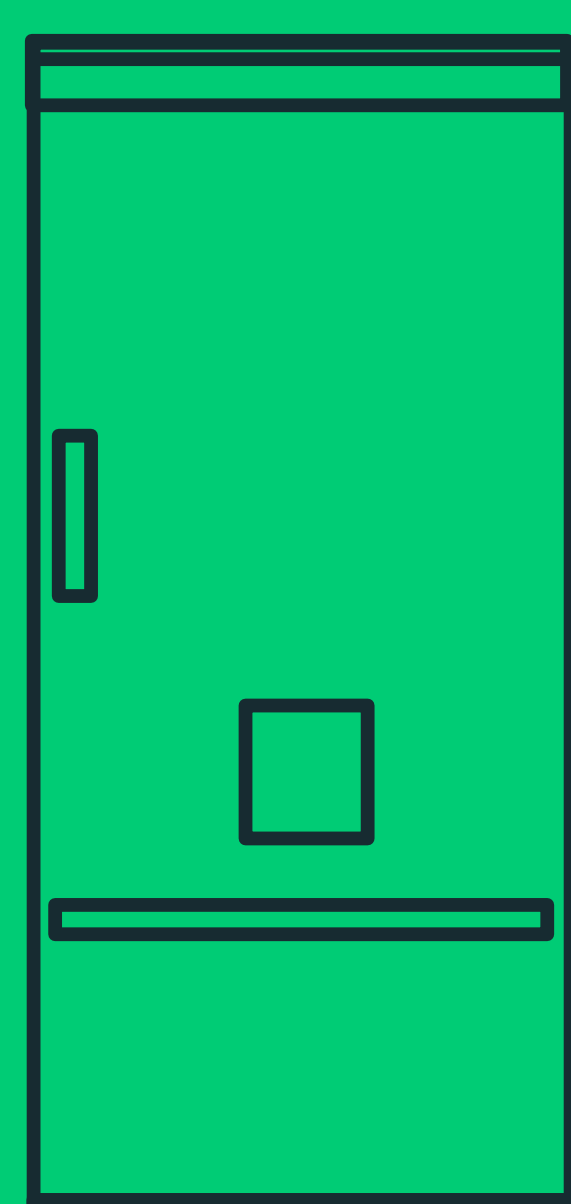
Single Phase  
Integrated



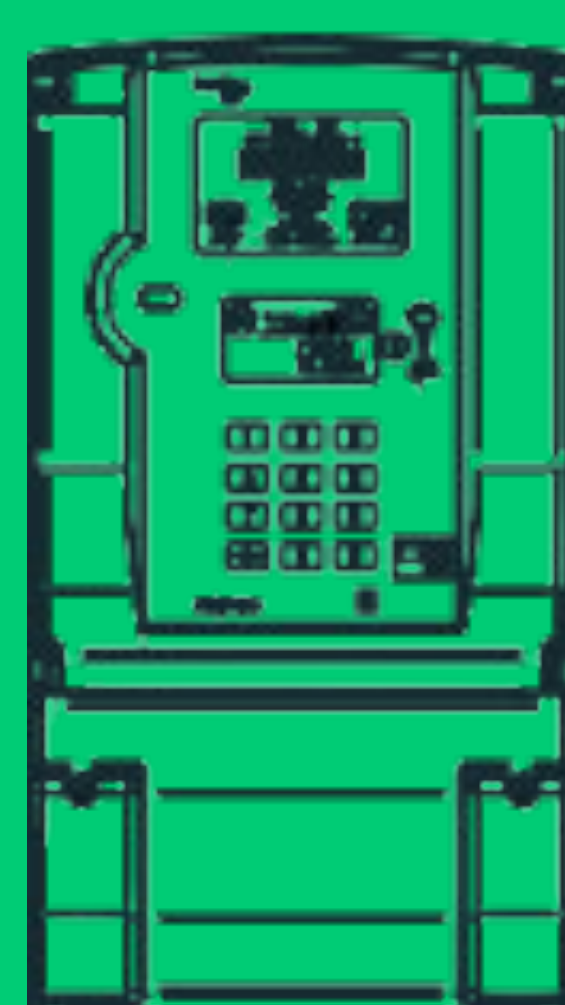
Single Phase Din-  
Rail Wired



Single Phase  
Din Rail PLC



Single Phase  
Integrated



Single Phase Din-  
Rail Wired



Single Phase  
Din Rail PLC





# Installation



**Khanyisa Prepaid offers hassle-free meter installation by experienced professionals, ensuring efficient and stress-free utility management.**

## Wholesale

As a wholesaler, you can purchase stock from Khanyisa Prepaid at competitively reduced prices. This gives you the advantage of achieving a competitive profit margin and entering the market with competitive pricing. By stocking Khanyisa Prepaid metering units, you benefit from increased visibility for your business and expand your reach.

Khanyisa Prepaid has a national client base that is constantly in need of metering units. Through the Khanyisa Prepaid Partnership Rewards Programme, you have the opportunity to be a part of our extensive network.

Take your growth to the next level by becoming a distributor through the Khanyisa Prepaid Partnership Rewards Programme. Distributing our metering units can significantly expand your market presence, income, and overall success. Khanyisa Prepaid is a trusted and rapidly growing expert in the metering market. By joining our network, you position yourself to become a leader in the flourishing prepaid metering industry.





# Partner with us

## Installers

Khanyisa Prepaid offers an enticing opportunity for installers. By partnering with us, you gain access to competitively priced metering units, enabling you to provide a valuable service to your clients at an attractive price point.

As a part of the Khanyisa Prepaid network, you can expand your visibility and reach. Our national client base consistently demands metering units, creating opportunities for you to grow your business.

Through the Khanyisa Prepaid Partnership Rewards Programme, you can take your business to the next level by becoming a distributor of our metering units, resulting in a substantial increase in market presence, income, and overall success.





# B-BBEE

## Empowering South Africa's Future

In response to historical imbalances and disparities in economic empowerment, the South African government introduced Broad-Based Black Economic Empowerment (B-BBEE) as a transformative framework. B-BBEE is not just a policy; it's a commitment to creating a more equitable and inclusive South African economy. Khanyisa Prepaid, as a forward-thinking organisation, fully embraces the principles and goals of B-BBEE.

## 100% Black-Owned

Khanyisa Prepaid proudly stands as a 100% black-owned company. This ownership structure is a testament to our commitment to creating economic opportunities and ownership for previously disadvantaged individuals, particularly Black Africans, Coloureds, and Indians. It reflects our belief that true empowerment can only be achieved when ownership is representative of the diverse tapestry of South African society.

## Level 1 BEE Status

Our commitment to B-BBEE is further exemplified by our Level 1 BEE status. This rating signifies the highest level of compliance with B-BBEE principles, demonstrating our dedication to broad-based empowerment and the redistribution of wealth across a wider spectrum of previously disadvantaged individuals.

We understand that economic empowerment should not be limited to a select few but should permeate every facet of society. As a Level 1 BEE company, we are actively involved in initiatives that uplift our communities, foster skills development, and create opportunities for aspiring entrepreneurs.

Khanyisa Prepaid recognises that our success is intertwined with the economic empowerment of our nation. We are not merely a company; we are a stakeholder in South Africa's ongoing journey toward a more equitable, inclusive, and prosperous future. Through our unwavering commitment to B-BBEE, we are dedicated to being a beacon of empowerment, equality, and economic transformation for the benefit of all South Africans. Together, we aim to create a brighter and more inclusive tomorrow.

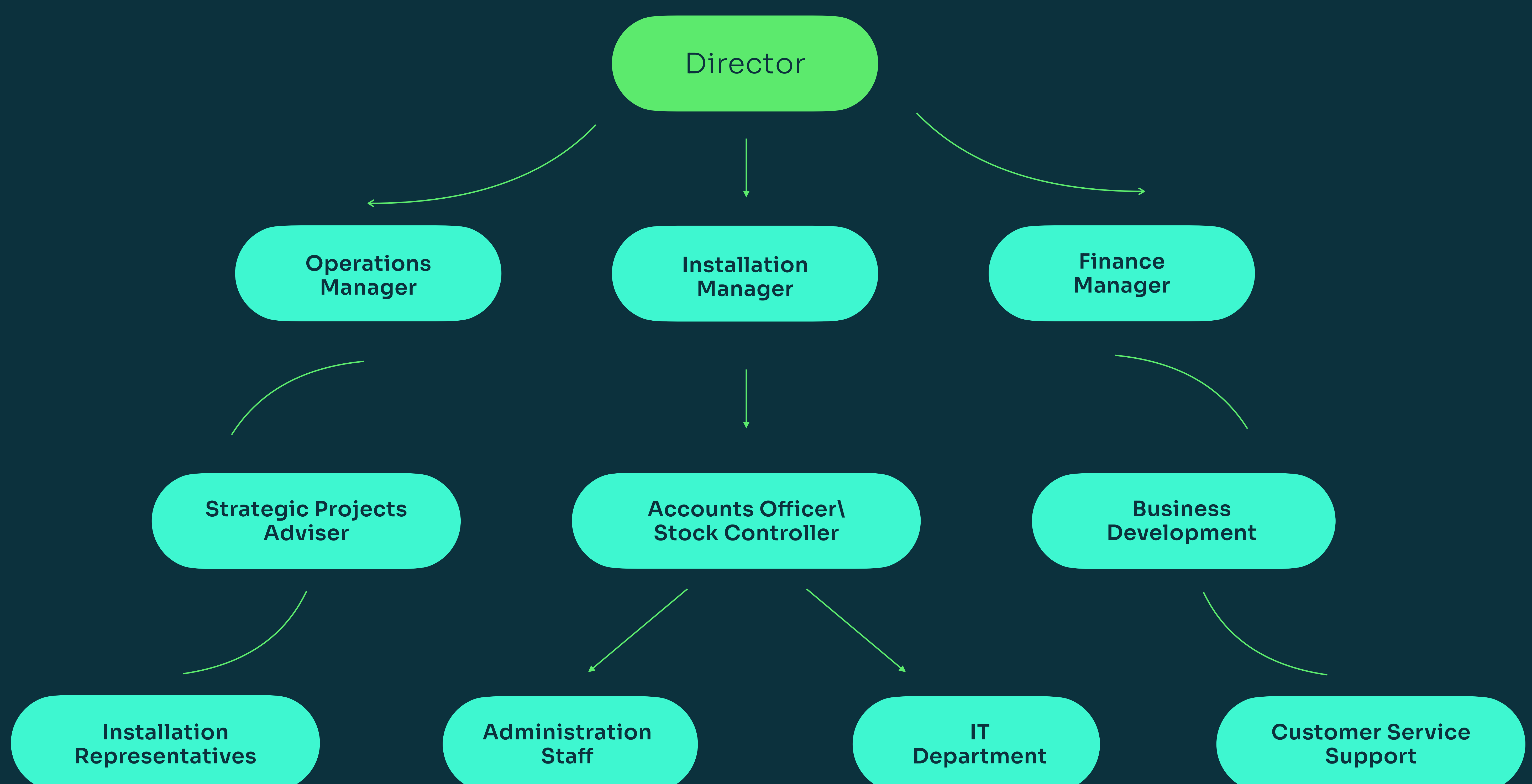




# Organisation Structure

At Khanyisa Prepaid, our organisational structure is the backbone of our operations.

It's a framework designed to optimise efficiency, innovation, and customer satisfaction. Our structure is characterised by clear lines of responsibility, each contributing to our overarching mission of providing cutting-edge prepaid utility solutions to empower individuals, businesses, and communities across South Africa.





# Skills Development

## Nurturing Excellence

At Khanyisa Prepaid, our commitment to skills development extends far beyond our external endeavors. We understand that our greatest asset is our people, and their growth and development are at the heart of our success. We prioritize the continuous enhancement of our employees' competencies and knowledge to ensure that they remain at the forefront of innovation and expertise within the dynamic utility management landscape.

## Our Approach

### Holistic Learning

We believe in holistic learning that encompasses technical skills, leadership qualities, and personal development. Our employees have access to a wide range of training programs, workshops, and resources to help them excel in their roles and beyond.

### Tailored Training

Each employee's learning journey is unique. We offer tailored training programs that align with their career aspirations and the evolving demands of their roles. This ensures that our team members are equipped with the skills necessary to thrive in their specific areas.

### Cutting-Edge Technology

In an age of rapid technological advancement, we keep our employees updated with the latest technologies and tools. This not only enhances their proficiency but also ensures that we remain at the forefront of innovation in the utility management sector.

### Leadership Development

We recognise the significance of nurturing leadership qualities within our organisation. As such, we provide leadership development programs that empower our employees to lead teams, drive initiatives, and foster a culture of excellence.

### Diversity and Inclusion Training

We are committed to creating an inclusive workplace where diverse perspectives are valued. Training programs on diversity and inclusion promote understanding, empathy, and collaboration among our employees.

### Soft-Skills & Communication

Effective communication and soft skills are invaluable in any role. Our training initiatives include modules on communication, teamwork, problem-solving, and adaptability to ensure well-rounded skill development.





# Management & Control

## Diversity & Leadership

At Khanyisa Prepaid, we take great pride in our unique ownership and leadership framework. We are more than just a black-owned company; we are black-managed and black-controlled. This resounding commitment to diversity and empowerment is embedded in every aspect of our operations.

In our everyday functioning, our management team stands as a shining example of our unwavering dedication to fostering talent and leadership from within our diverse community. We are proud to affirm that our management team is composed entirely of black individuals, underscoring our belief in the strength that diverse perspectives bring to decision-making and innovation. We are equally dedicated to promoting gender equality, ensuring that our commitment to inclusivity extends to all aspects of our organisation.

Our ownership structure and management composition serve as a testament to our belief in the power of diversity and inclusivity. We aim to set a benchmark in our industry, showcasing that a diverse organisation not only thrives, but also leaves a lasting mark in its field.

At Khanyisa Prepaid, we firmly believe that our diversity is the cornerstone of our strength, driving our unwavering commitment to delivering exceptional solutions. We take immense pride in standing as a beacon of empowerment and inclusion in our industry, illuminating the path to a brighter and more equitable future.

# Employment Equity

## Employment Equity

At Khanyisa Prepaid, we hold diversity and inclusion in high regard. Our workforce is a true reflection of South Africa's rich tapestry, including those who have historically faced disadvantages. We are unwavering in our commitment to upholding the principles of the Employment Equity Act, ensuring an equitable workplace where every individual, regardless of their background, is provided with equal opportunities.

We firmly believe that embracing diversity not only enriches our work environment, but also serves as a catalyst for creativity and innovation. Our dedication to inclusivity goes well beyond mere compliance with legal mandates; it is deeply woven into the fabric of our organisational culture. Diversity, in our view, is not a weakness but a formidable strength, propelling our relentless pursuit of excellence in the technology industry and beyond. Together, we stand as a united force, harnessing our unique differences to illuminate the path to a brighter and more inclusive future.





# Eco-conscious Future

## Advantages of Prepaid Metering

**Promotion of Energy and Water Conservation:** Prepaid sub-metering systems encourage responsible consumption. When individuals, businesses, and municipalities are more aware of their energy and water usage, they tend to use these resources more efficiently, resulting in reduced waste and a smaller environmental footprint.

**Reduced Greenhouse Gas Emissions:** Efficient energy consumption leads to lower greenhouse gas emissions. As individuals and organisations use less electricity and water, power plants and water treatment facilities can reduce their output, resulting in fewer emissions that contribute to climate change.

**Decreased Strain on Natural Resources:** By reducing energy and water waste, prepaid sub-metering helps conserve natural resources. This means less water extraction and reduced reliance on fossil fuels, which are essential for energy production. Lower resource consumption translates to a lower environmental impact.

**Encouragement of Renewable Energy Adoption:** Prepaid sub-metering systems often come equipped with the ability to incorporate renewable energy sources, such as solar panels. By monitoring their energy consumption, individuals and businesses may be more motivated to invest in renewable energy solutions, thereby reducing their reliance on non-renewable sources.

**Minimisation of Energy Losses:** Prepaid sub-metering systems can help identify energy losses due to inefficiencies in electrical systems, such as outdated appliances or wiring. This allows users to address issues promptly, reducing energy waste and the strain on power generation facilities.

**Prevention of Water Waste:** Effective sub-metering of water consumption helps prevent water waste by identifying and addressing leaks and inefficient water usage. This not only conserves water resources but also minimizes the energy required for water treatment and distribution.

**Efficient Use of Lighting:** Many prepaid sub-metering solutions include intelligent lighting controls. By optimising lighting usage, both indoors and outdoors, energy consumption is reduced, leading to lower electricity usage and reduced environmental impact.

**Environmental Reporting and Accountability:** Prepaid sub-metering systems can provide users with detailed data on their utility consumption. This information is valuable for assessing environmental performance, setting sustainability goals, and taking steps to reduce one's carbon footprint.





# Corporate Social Investment

## Social Responsibility & Inclusive Partnerships

At Khanyisa Prepaid, we hold a deep-rooted commitment to our role as a responsible corporate citizen. Our dedication to corporate social investment is grounded in the belief that businesses have a pivotal role to play in shaping not only their success but also the well-being of the communities in which they operate. We recognise that with success comes a responsibility to give back, uplift, and create a positive impact on society.

### Our Approach to Corporate Social Investment

- 1** Education and Skills Development: We firmly believe that knowledge and skills are catalysts for individual and societal growth. To this end, we actively engage in initiatives that support education and skills development. Our partnerships with educational institutions, mentorship programs, and scholarships aim to empower the youth with the tools they need to succeed.
- 2** Community Empowerment: We are deeply committed to the empowerment of the communities that we touch. We collaborate with local organisations and community leaders to identify and address the unique needs of each community. Our support spans various initiatives, from infrastructure development to healthcare and social services.
- 3** Environmental Responsibility: As an organisation that promotes sustainability, we recognise the importance of environmental responsibility. Our corporate social investment includes projects that focus on environmental conservation, renewable energy initiatives, and the reduction of our own carbon footprint.
- 4** Diversity and Inclusion: We actively support diversity and inclusion efforts, both within our organisation and in the broader community. By partnering with organisations that champion diversity, we contribute to creating a more inclusive and equitable society.

### Inclusive Partnerships

Our approach to corporate social investment is guided by the principle of inclusivity. We believe that inclusive partnerships, collaboration with local communities, and active engagement with stakeholders are key to creating sustainable and meaningful change. Our commitment to inclusivity ensures that our initiatives are driven by the real needs and aspirations of the communities we serve.





# Message from the Team

## Dear Valued Partners and Clients

I hope this message finds you in good health and high spirits. It is with great enthusiasm and deep gratitude that we write to you today as the Team of Khanyisa Prepaid. I would like to express our sincere appreciation for your trust and unwavering support in our journey thus far.

At Khanyisa Prepaid, we have always been driven by a vision of redefining utility management and empowering individuals, businesses, and municipalities to take control of their energy and water consumption. Our mission is clear: to provide innovative and trusted prepaid sub-metering solutions that foster efficiency, transparency, and sustainability. It is a mission that we carry in our hearts each day as we strive to make a positive impact on the utility management landscape in South Africa.

As a company, we have achieved remarkable milestones, from being recognised as a leader in the prepaid sub-metering sector to forming enduring partnerships with municipalities, businesses, and individuals across the nation. We have embraced innovation, quality, and customer-centricity as the cornerstones of our approach, and these principles continue to guide us in everything we do.

In the diverse tapestry of our business segments, from serving residential property owners to collaborating with municipalities, each interaction and partnership is a testament to our dedication to making utility management more efficient and accountable. Our vision is to be the leading provider of prepaid sub-metering solutions in South Africa, renowned for our commitment to quality, reliability, and sustainability. We strive to be a catalyst for change, driving a more transparent and eco-conscious future for all.

Khanyisa Prepaid would not be where it is today without the unrelenting efforts and dedication of our team members, clients, partners, and the communities we serve. I extend my heartfelt gratitude to each one of you for your invaluable contributions and unwavering support.

Our journey is far from over; we stand at the threshold of new and exciting opportunities. We encourage you all to continue to be part of our remarkable journey, to grow with us, and to embrace the entrepreneurship revolution that defines Khanyisa Prepaid. Together, we can redefine the way South Africa manages its utilities and create a more sustainable and accountable future.

Warm Regards







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